

GROWING YOUR BUSINESS REQUIRES PROTECTING IT

A man in a dark pinstripe suit and striped tie is smiling and pointing his right index finger towards the text on a sign. The sign is white with a cartoon illustration of various home inspection scenarios in the background, including a house, a person with a megaphone, a person with a speech bubble saying "HE DID IT!", a person with a speech bubble saying "CHEAP-D INSPECT", a person with a speech bubble saying "RA METER", and a person with a speech bubble saying "Quick". The text "STOP THE UNDERBUSSING!" is written in large, bold, red and blue letters across the sign.

**STOP THE
UNDERBUSSING!**

INTRODUCING YOUR COMPLETE RISK MANAGEMENT SOLUTION

KEEPING MORE MONEY IN YOUR POCKET

Claim Squash
Rate



of Claims
Squashed

1000
...and climbing!

Your Agreement
BEFORE Joe Ferry



→ Your Agreement
AFTER Joe Ferry



Claim
Intercept™

+

INSPECTION  AGREEMENT
Audit

+


LOCKTON
AFFINITY

Eliminating risk begins with:



Have Joe Ferry and his team on
your side during every inspection



Have a perfected inspection
agreement to utilize during
every inspection



Have an insurance company
working in your interests...
not theirs!



WORKING WITH HOME INSPECTIONS NATIONWIDE FOR OVER A DECADE!

JOE FERRY
THE HOME INSPECTOR LAWYER

PROTECTING HOME INSPECTORS FROM MERITLESS CLAIMS

855-MERITLESS (637-4853) • contact@joeferry.com • www.joeferry.com

OUR FEATURES AND YOUR BENEFITS

Our programs have been specifically designed by a team who knows this industry and its applicable law. We are **The Home Inspector Lawyers** – no conflicts, one interest: *yours*.

SERVICE	FEATURE	BENEFIT
ClaimIntercept	Legal guidance when you need it	Sleep well at night, work without worry and focus on your business and your family. Leave the legal to us
	Strategic responses covering all claims that occur during your membership term (no notice of an existing issue prior to joining)	The full force of our claim response team whenever you need us – we are Home Inspector Lawyer, not bean counters! No other requirements or memberships with hidden fees
	Access to “Members Only” section of website	Legal education and documents at your disposal – 4+ hours of video, case studies, a general release form ... <i>and more</i>
	Discounts on multi-inspector pricing and agreement audits	Save money on protecting your team and perfecting your agreement
Pre-Inspection Agreement Audit	Thorough examination of your current pre-inspection agreement	Peace of mind knowing your completed agreement was personally examined by our legal team of experts
	Red-lined agreement with recommended changes	No guessing games on what was changed + a greater understanding of what a home inspection is, and what it isn't!
	Detailed audit summary explaining additions, subtractions and overall expertise	Complete clarity with an agreement working as hard as it can to lower your liability
	Post-audit phone consultation with a member of our legal team	All questions answered at the audit's completion
Lockton Affinity	Endorses our strategic response approach to meritless claims	Insurance companies love us — we keep claims off their plate! But Lockton takes it a step further by offering your...
	ClaimIntercept fee reimbursement on the Kamikaze client	...ClaimIntercept fee towards your deductible if our response is unsuccessful (less than 3%)

HEAR WHAT YOUR COLLEAGUES SAY...



"I cannot afford to have someone take their frustrations out on me and tarnish my name. Joe Ferry and his team are tools that every home inspector should have in his or her toolbox."
– Alan Kanngieser

"Joe's knowledge of a home inspector's issues is incredible. He has helped eliminate stress in my life related to baseless claims and lawsuits. I wish I had met him many years ago."
– John Hirst

*"At some time in your inspecting career, I guarantee that someone will threaten you with a lawsuit. If it goes to court and you win, after court costs, time off and maybe even legal fees, you **still lose**. If you carry E and O insurance, the deductible and subsequent rate increase will kill you and you still lose. With Joe Ferry on your team, **you win**."*
– Earl Beahm

"Thanks Joe, for having compassion for the home inspector. I highly recommend your services and am so glad you have a legal service that keeps these creeps away."
– Rodney Dunn

"If this hasn't happened to you yet, it will. You get a call from a past client that starts something like 'You did an inspection for me...' and goes on to describe some issue that was found after moving in, and the client feels that it was something that you missed, and they want you to fix it. And they want to know if you have insurance. And they contacted their attorney.

But I found a cure. Seems no matter how thorough you might be, there's always the possibility of the unreasonable client. So you do the best you can, and have Joe Ferry on your side. Joe is in the removal business."
– Reid Guthrie

