

STUDY:

How To Get Out and Stay Out of The Runaround

THE TAKEAWAY

Oftentimes, attorneys let cases live in order to rack up legal fees. This exploitation is something that I called “the runaround.” With my strategic first-response ClaimIntercept on your side, you can avoid this hazard.

Just The Facts

Unfortunately, it happens all the time. Attorneys become fueled by their own interests and ignore those of the home inspector. By keeping a case “alive,” attorneys rack up legal fees. This is good news for the attorney, but very bad news for you.

Example from the Field

An inspector who had heard me speak at a conference called me about a case he was struggling with for two years. To his dismay, his attorney had been running enormous bills (over \$150,000 to be exact) and showed no incentive to terminate the case. Uh oh.

The inspector’s deductible had long since been exhausted, something that none of us ever want to happen. It’s no surprise that the inspector was incensed by what his “legal advocate” had been putting him through. Plainly put, the attorney was exploiting the file financially.

So, what can the inspector do? With further investigation, I found that the issue at hand had been thoroughly documented and was accompanied by photographs in both the report and the summary. His pre-inspection agreement had all of the necessary clauses – arbitration and exculpatory, to be exact. Smells like a classic case of legal corruption to me.

Your Professional Advocate

Fortunately, this is the typical kind of case that I routinely dispose of with a mere telephone call to the plaintiff’s counsel. I explain that the claim cannot be brought in court because of the arbitration clause and request the plaintiffs voluntarily dismiss the inspector from the suit with prejudice.

They always do so because otherwise the inspector could file his own motion, and when it is granted, seek reimbursement of his attorney’s fees because the refusal to voluntarily dismiss would be unreasonable under those circumstances.

Visit my website, www.JoeFerry.com to learn more about my proven strategic response to meritless claims. My mission is to stop the UNDERBUSSING of competent home inspectors.